



WASHINGTON STATE FAMILY
CHILD CARE ASSOCIATION

www.wsfcca.com
chrisplace@comcast.net

THE PROVIDER

Newsletter

Fall Edition

October 2016



Message from the President

Dear Members,

October is WSFCCA membership enrollment and renewal month. If you have not renewed or joined yet, you will find a membership application on page 5 of this newsletter or visit the Membership page of our website, www.wsfcca.com. If you are taking advantage of our accidental/medical benefit please know that the

dates of coverage coincide with your membership date.

This is also an election year for all the WSFCCA Board positions. If you or someone you know might be interested in any of these positions please contact me so that I can assist you through the process. The duties of each board member can be found on page 2. of this newsletter.

I am looking forward to the 2016 WSFCCA Early Learning Conference which will be held on Saturday, October 22nd, in Renton. The last couple of years WSFCCA has presented great conferences with big turnouts of early learning educators. This year is no exception. Close to 500 early childcare professionals have already registered for Richard Cohen's energizing conference; making this our largest gathering of attendees! The Conference Committee has worked really hard to make this conference a huge success and we hope those that have never attended join us for a day of rejuvenation, learning and collaboration with other early learning professionals.

I was asked to be part of the SEIU Negotiating Committee to bargain with the state on the 2017-19 contract; the contract that the union bargains for helps providers who enroll state paid children. Once this new contract is approved by the membership of SEIU and the state legislators it will become effective July 1st, 2017. This was an interesting experience. What surprised me the most was how unprepared the Department of Early Learning and other offices of the state were. They wasted a lot of our time and theirs.

Inside this issue

<i>WSFCCA 2016 Conference: Information</i>	2
<i>Membership Application</i>	5
<i>Family Child Care Provider Contract Summary for July 2017-June 2019</i>	6

STAY CONNECTED

You can join the new WSFCCA chat group by emailing Chris Price chrisplace@comcast.net and request an invite to our chat group. WSFCCA has also put up a new Facebook page. You can find our Facebook page at <https://www.facebook.com/WashingtonFamilyChild-CareAssociation2013>. The WSFCCA chat group and Facebook page are easy ways to stay connected with providers across the state and get up-to-date DEL and legislative information that affects us all.

continue on page 2

President's Message *continued from page 1*

When talking to a union representative, it was brought to my attention the importance of contacting the union. Don't hesitate contacting the Union regarding any issues you might be having with DEL (Department of Early Learning or Department of Social and Health Services and any other entity we come into contact with that questions the care and safety of the children and families we care for. It doesn't matter if you are a union member or not, the union keeps track of all the issues pertaining to our business as early learning educators. The information helps the union advocate for all providers not just union members. The SEIU 925 Provider Resource Center phone number is 877-734-8673.

Have a great fall and looking forward to seeing you next week at the conference.

Sincerely,
Christine Price
WSFCCA President.

Duties of Executive Board

President

- Direct all Board Meetings
- Prepare an agenda for each Executive Board meetings
- Email agenda 7 days before the Executive Board meeting and ask for additions or changes on agenda.
- Appoint members and/or chairperson of Standing Committees, as provided in Article 8 of these bylaws
- Write a President's letter for the newsletter every 3 months.

Vice President

- Help the President to perform their responsibilities
- Act for the President in her/his absence
- Be the Committee coordinator for WSFCCA
- Appoint volunteer committee chairperson with advice and consent of the Board of Directors

Secretary

- Write minutes of all Executive Board meetings and email them to Executive Board Members
- Send email notices of upcoming Executive Board Meetings.
- Send minutes to Webmaster to put on website
- Email or Mail newsletters to providers

Treasurer

- Keep accurate books of incoming money and out going expenses of the Association
- Make a report at each Executive Board Meeting
- Prepare an annual budget in June for the following year
- Maintain a complete membership list to be distributed to Chapter Presidents
- Shall be accountable for all monies
- Act as registered agent for the WSFCCA with the State of Washington
- Complete an audit every two years
- Handle Conference committee funds

Member at Large

- Support the Executive Board when needed
- Is an appointed position by the Board of Directors
- Break tie votes of the Board of Directors

WSFCCA MEMBERSHIP APPLICATION

Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ STARS ID _____

EMAIL _____

CHECK ONE

_____ FULL MEMBER (Holds a valid child care license)

_____ ASSOCIATE MEMBER (spouse, assistant, retired)

CHOOSE YOUR CHAPTER (SEE WEBSITE)

CHAPTER _____

DUES FOR THAT CHAPTER \$ _____

ACCIDENTAL/MEDICAL INSURANCE (THIS IS NOT LIABILITY INSURANCE)

\$50.00 PER YEAR FOR UP TO 12 CHILDREN OCT 1, 2016—SEPT 30, 2017 This Accidental Insurance is a secondary coverage to the parent's Insurance. It will pick up what the parent's insurance won't cover or all costs if there is no insurance. See wsfcca.com for more information and to read the Policy. Contact Wendy Avery immediately should an accident happen.

CHAPTER DUES \$ _____

ACCIDENTAL/MEDICAL \$ _____

TOTAL DUE \$ _____

Visit wsfcca.com to use PayPal and pay by credit card or Mail Checks or Money Orders (PLEASE NO CASH)

CHECK NUMBER _____ \$50.00 NSF CHECK CHARGE

**Make checks payable to WSFCCA and mail to WSFCCA
Wendy Avery – Membership 14906 NE 202nd St, Woodinville, WA 98072
Family Child Care Provider Contract Summary for July 2017-June 2019**

Family Child Care Provider Contract Summary for July 2017-June 2019

Reminder this is contingent on the SEIU 925 membership ratify the contract proposal and then getting passed by the state legislators in February 2017.

- **Subsidy Rate Increase:**

Licensed Provider base rate increase of 2% effective July 1, 2017.

- **Health Benefits:**

Increased the number of providers able to receive union health insurance from 617 to 675.

- **Access to ECEAP including:**

- a. Teaching Strategies Gold, modules and on-line assessment tools at same cost as existing contractors
- b. FCCP will have 18 months from the start of ECEAP contract to rate Level 4
- c. Pathways project which includes:

Training, technical assistance and coaching on Performance Standards and assistance in securing free or low-cost community and health resources.

- **Professional Development:**

Last summer, we won funds to launch the Imagine Institute, a non-profit professional development organization for early learning professionals. The institute will focus on family child care specific trainings and incentives, mentoring opportunities, advocacy and support for FCC in higher education and administrator of the State's substitute pool with \$100,000 in funds in addition to hundreds of thousands of dollars being allocated through the Early Start Act. We also won \$3 million in a new Career Development Fund to support FCCP to grow professionally and work toward increasing the State's licensed family child care providers. These funds will provide training and wage support for the licensed providers for substitutes and assistants in-training.

- **Early Achievers:**

Established a four and a half week Early Achievers rating window (currently it can be up to 3 months) so providers have more control over preparing for rating visits.

- **Needs Based Grants:**

These grants were increased from \$500 per grant for each provider to \$750, with the total amount allocated increasing from \$500,000 to \$1,000,000 each year of the contract.

- **Payment Issues:**

Providers will need to submit invoices no later than twelve months after date of service, in order to be paid. When the State request records to determine an overpayment, providers will be allowed 28 calendar days to supply records.

continue on page 7



• **Absent Days Change Due to 12 month Authorizations:**

July 1, 2017 until there is an automated billing system absent days: Unlimited absent days when a child is absent, as long as the child was in care at least one day in an authorized and eligible month.

July 1, 2018 or sooner, if there is an automated billing system absent days: Provider will be paid up to 60 days total per twelve months authorization period when the child is absent.

To claim an absent day, the child would have to be in care for at least one day in the month of the absence, or the month prior, as long as the month falls in the provider's authorization period.

The new policy would mean that you could claim days when the child is out of town, on vacation, or on an extended absence, as long as they are clearly in your care and the number of days falls within the 60 day limit. If a child is absent for more than 1 month however, you would not be able to claim any absent days, starting on the 2nd month, or until the child returns (if you continue to hold the child's spot).

How Do You (Provider) Attract and Retain Clients?

Start with yourself.

1. End isolation by joining your closest Chapter Association, networking with other providers around where you live. Attend meetings and conferences. Join provider support groups on line *Facebook page at <https://www.facebook.com/WashingtonFamilyChildCareAssociation2013>*.
2. Re-evaluate and update regularly what is said about you on the Child Care Resources list given to parents.
3. Evaluate yourself. What makes **ME** different from others? What is unique about **ME**? What do I offer clients that makes them want to stay with me?
4. If you have a website or Facebook page, keep it updated and fresh. Make sure your new Policies are updated.
5. Qualities a provider needs to retain clients:
 - being a leader and partner with parents
 - showing confidence
 - being open to change (by putting some of these ideas into action)
 - being mindful, aware, present, calm and in control
 - being a person of action, communication, and purpose
6. Offer a Personalized Service

If we don't show parents **WE CARE** about them, they will **NOT** care about us.

LISTEN - Hearing what parents have to say and responding to clients will ultimately help you succeed at your business. But don't allow parent to tell you how to run your business.

RESPOND - We are busy but creating a private meeting time to discuss issues makes them feel special.

BE ACCOUNTABLE - We are accountable to parents to create a learning environment for children to move forward developmentally. Parents depend on us because we are the experts.

WSFCCA Chapters

Benton-Franklin

Chapter Dues \$25.00
Lorri Hope
509-627-1692
[Lorri.hope1@frontier.com!](mailto:Lorri.hope1@frontier.com)

Non Chapter

Chapter Dues \$66.00
Wendy Avery
206-898-0999
www.wsfcca.com

Snohomish

Chapter Dues \$75.00
Amber Seibert
360-659-2226
[amberseibert@msn.com!](mailto:amberseibert@msn.com)

Columbia River

Chapter Dues \$20.00
Robin Hefely 360-574-5747
robinhefely@comcast.net

North Snohomish

Chapter Dues \$75.00
Mickey McDonald
360-658-7188
Mickey_kidtime@msn.com

South Snohomish

Chapter Dues \$75.00
Christine Price
425-774-9439

East King

Chapter Dues \$90.00
Rita Frickelton 425-823-4194
ritasgigglebox@hotmail.com
www.ekcfcca.org

Southwest King

Chapter Dues \$75.00
Pam Carino
425-228-4634

Important Numbers and Resources

Licensing / Provider Line

www.del.wa.gov

1-866-4325 or
360-725-4665

DEL

Ross Hunter, Director,	360-725-4584
Heather Moss, Deputy Director	360-725-4932
Mark Varadian, Communications Manager	360-725-4392
Mary Kay Quinlan, Statewide Licensing Administrator	360-725-4941

DEL Service Managers

Cammey Rocco, SW Regional Administrator	253-983-6413
Heather West, NW Regional Administrator	425-590-3102
Travis Hansen, North Central Regional Administrator	509-834-6840
Robert Kerwin, Eastern Regional Administrator	509-789-3833

DEL Licensing Supervisors

Eastern/Spokane	Karen Christensen	509-789-3822
Central/Tri Cities	Debbie Groff	509-544-5707
Wenatchee	Judy Bunkelman	509-665-5291
Yakima	Lorinda Hernandez	509-834-6841
Bellevue	Joel Roalkvam	425-590-3105
Everett	Barbara Myers	425-339-1790
Renton	Brittney Cyr	425-917-7905
	Pat Long	425-917-7921
Bellingham	Brenda Martinez	360-714-4162
Tacoma	Leah Capili	253-983-6419
	Mike Monks	253-983-6410
Olympia	Elizabeth Egge	360-407-1991
Vancouver	Darcy Taylor	360-993-7938

DEL Quality Practice & Professional Growth

Juliet Morrison, Assistant Director	360-725-4689
Teresa Robbins, MERIT Program Specialist	360-725-4407
Elizabeth Ramos, Professional Development Coordinator	360-725-2837
Amy Russell, QRIS Project Manager	360-725-4936
Greg Williamson, Partnership & Collaboration Division	360-725-4940

Governor Jay Inslee

360-902-4111

Legislative Hotline

1-800-562-6000

Legislative Information Center

360-786-7573

Bill Room

360-786-7573

SEIU Member Support

1-877-734-8673

Small Business Medical/Dental

206-372-7811

Report Child/Adult Abuse

1-866-ENDHARM toll-free: (866-363-4276)

Subsidy Provider Line

1-800-394-4571

Working Connections

1-866-218-3244

Child Care Aware

1-800-446-1114

**WSFCCA
THE PROVIDER
3408 214th St SW
Brier WA 98036**



**WASHINGTON STATE FAMILY
CHILD CARE ASSOCIATION**

THE PROVIDER

Newsletter